



PASS

Professional Acquisition Support Services (PASS)

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Pre-ASP Activities

PASS

- 12 Oct 04 - Acquisition Strategy Planning Brief to ESC/CS
 - Received Approval on Initial Strategy Direction
- 15 Oct 04 - Acquisition Strategy Planning Brief to Wing Commanders
 - Agreed to Follow-On Meeting to Define Requirements
- 15 Nov 04 - Virtual Industry Day
 - On-Line Survey via HERBB
 - Varied Comments and Suggestions
- 18 Nov 04 - Requirements/Acquisition Strategy Review Follow-On Meeting With Wing Commanders in Lieu of QUICK Pass
 - Defined Requirements
 - Agreed to Initial Acquisition Strategy
- 30 Nov 04 - Pre-ASP to ESC/CS, Wing Commanders and Functional Representatives
- 21 Dec 04 - Delivered initial ASP briefing to AFPEO/CM, Ms Evans
- 7 Feb 05 - Presented ASP to AFPEO/CM, obtained initial approval



Program Objectives

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- Meet ESC Mission to Provide Full Spectrum Architectures, Weapon Systems Management and Technical Cognizance Throughout the Life Cycle of Our Systems Acquisitions
 - Include Wing and Functional and GSU Requirements
 - Systems Acquisition workload has increased significantly in number of programs and approved funding
 - Organic technical capability has decreased to such a degree that the ESC workforce cannot provide the wide range of support disciplines necessary to accomplish its mission
 - PASS Will Provide Necessary Technical and Business Resources to Fulfill Mission Requirements
 - Performance based requirements
 - Supplement, not Replace Organic Workforce



Current Strategy

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- **100% Small Business (SB) Set Aside**
- **SB size 500 or less at time of award**
- **Informal teaming arrangements to satisfy Limitations of Subcontracting**
 - Teams need to meet size standard to contribute to 50% cost of labor
- **Compete and Award Indefinite Delivery/Indefinite Quantity (IDIQ) Contracts to Pool of Approximately 6 Contractors**
 - Task Orders (TO) Competed Among Pool of IDIQ Contractors
- **No Cross Teaming**



Current Strategy

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- **Five Year Contract**
 - TOs: One year Base with 4 one year Options
- **Contract ceiling \$1.4B**
- **Each awardee ceiling established at \$1.4B**
- **Specialized Cost Services (SCS) will not be included in PASS**
- **Performance Based Contracting**
- **Industry Day**
- **HERBB - List of Interested Companies**
- **Centralized Management/Standardized processes**



Acquisition Strategy

Small Business

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- **Award Small Business, size certification at time of award thru life of contract**
- **Award to Small Business, No shreds to sub categories**
 - Request primes to establish goals to meet ESC SB goals
- **Acquisition strategy recommendation is 100% SB set-aside**
 - **All PASS dollars will count towards ESC Socio-Economic Goals**
- **Small business awards will be subject to FAR Part 19, Limitation of Subcontracting (50% of cost of labor)**
 - **Implemented at the contract level over life of contract**
 - **Encourage Informal Teaming Arrangements**
 - **Small teaming partners must meet SB size standards**



Acquisition Strategy

Market Research

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- **Expected Competition**
 - **Current Program - 98 General Support & 4 SCS BPA Holders**
 - **49 Have Direct Task Orders**
 - **16 LB, 10 SB, 12 SDB, 6 SDBWO, 4 WOSB, 1 SDVOSB**
 - **Virtual Industry Day**
 - **62 Responses**
 - **42 SB 18 LB 2 Unknown**
 - **24 New Prospective Companies**
 - **20 SB 2 LB 2 Unknown**
 - **2000 Plus Companies Registered on HERBB**
 - **FedBizOps - Potentially Reach Full Marketplace**
 - **Lots of Interest and Potential Competition!!**



Task Order Competition

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- All TOs will be competed among pool of IDIQ contractors
 - No requirement to propose
- Initially, Staggered competitions
 - Measure Wing, Functional requirements to plan for scheduled competitions



ITSP Task Orders

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- Scope of Work Remains the Same
- No new Requirements
- J&A approval
- Ceiling increase on TO
 - To carry out as required for transition to PASS
- Some TOs may go to end of ITSP POP
- Some tasks may require new competition



Communications

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- Planning Industry Day - Up Front and Personal!
- ‘Open’ Door - Inviting Industry Input
- Post on HERBB
 - Up to date announcements
 - Questions and Concerns



Acquisition Strategy Schedule

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- Prepare Draft RFP Documents
- Post Draft RFP for Comments/Questions Early May 05
- Industry Day Mid May 05
- RFP Release, Proposals (30 calendar days) Early July 05
- Tech Evaluations
- Announce Awards ASAP by 6/06
- Contractors in Place - Award & Min TOs ASAP by 6/06
- Prepare Wing Requirements/Compete Initial Task Orders 07/06 - 12/06
- Transition complete 12/31/06



ESC Points of Contact

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QUESTIONS

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- Questions will be summarized and posted on HERBB
- HERBB response is most accurate!
- Open Door policy, however encourage HERBB notices and Industry Day